

I-502 RETAILERS ARE READY GROWERS ARE NOT!

HOW TO LOCKDOWN
A MARIJUANA SUPPLIER
FOR YOUR STORE!

Retailers

HB3460
INSPECTIONS
ARE HERE!

REAL
HOUSEWIVES
OF HEMP!

I-502 LICENSEES
HEADED FOR
SMALL SCREEN
SERIES



4 DISPENSARIES CLOSED
HOW TO AVOID A BAD
INSPECTION!

Dispensaries

*Cannabusiness
Directory*



FLIP-SIDE FOCUS
CANNAGUARD SECURITY

FREE MONTHLY



www.flip-side.us

category: RISK



A cannabis business is like a puzzle. Strategy and detail matter. [RSTLNE](#)

Contents

Vol 1/No 2 July, 2014

P.3

Stems and Seeds...

P.6

It's HB3460 Inspection Time

P.10

Cannabusiness Directory

P.18

Washington's J-Day

P.22-23

Flip-Side Focus,
CannaGuard Security

FLIP-SIDE

• Established at 4:20pm on 4-20-2014 •
Flip-Side Magazine, LLC

Copyright © 2014 Flip-Side Magazine, LLC

Publisher / Editor: F. Thurston Pearson
Design Director / Chief Digital Officer: Buko

Web Design: bybuko.com

Photos: Art of Ford • Buko

Cover Art: Anton Bee

Writers: F. Thurston Pearson

Flip-Side Magazine, LLC
2745 NE 34th Ave. Portland, OR 97212

Business inquiries; Publisher@Flip-Side.us. Advertising rates furnished upon request, contact; Publisher@Flip-Side.us. All advertising is subject to approval before acceptance. Flip-Side Magazine reserves the right to refuse any ad for any reason whatsoever. Flip-Side Magazine assumes no responsibility for claims made by advertisers. Article and photographic submissions; Publisher@Flip-Side.us. All views expressed in all articles are those of the authors and are not necessarily those of Flip-Side Magazine. All letters, pictures, bios and their content sent to Flip-Side Magazine become the sole property of Flip-Side Magazine and may be used and published by Flip-Side Magazine without obligation and liability to the author thereof. ©2014 Flip-Side Magazine LLC. Any reproduction in whole or in part without express written consent of the publisher is prohibited.

Find Us On



Stems and Seeds...

Reality TV Show In Development for WA Pot Players

Looks like reality TV is eyeballing Washington's legal marijuana licensees. LA freelance researcher named Cheyenne Geysen-Chartrand has been reaching out to I-502 stakeholders on behalf of Vancouver BC-based Partners in Motion, a 20-year-old internationally known Media Company with projects that have aired on History Television, National Geographic, CBS, CTV, Discovery Channel, TLC and other notable networks.

Ms. Geysen-Chartrand states that, "We are currently in the development stages of creating a new and exciting unscripted television show called *Breaking Legal*. The plan for this series is to follow the lives of a few of the elite marijuana growers in America—the ones who have both the experience and the artistry to produce the biggest, most potent buds in the world—who are now being swept up into the latest legal entrepreneurial vortex, the retail production and sale of pot."

According to Ms. Geysen-Chartrand, the show's initial "unscripted" direction will follow the "transition from growing in secret, under fear of legal repercussions from seizure to fines to serious prison sentences, to being able to openly produce their product by following an entirely new set of laws."

Partners in Motion says the interest from broadcasters that would carry the show is firmly cemented. Current priorities for the show are to search for the "perfect cast" among Washington's current I-502 licensees. "At this early stage, purely assessing interest, feasibility and answering any questions potential cast members may have is our top priority," Geysen-Chartrand said. "Above anything else, we know that it will take the right people, the right personalities, and the right relationships to get a show like this off the ground, and on the air," she continued.

I-502 Stakeholders interested in trying out for the show should contact Cheyenne Geysen-Chartrand at research.partnersinmotion@gmail.com or (306) 550.6076

Super Tech For Retailers & Dispensaries

In this issue we talk a lot about security. It's an important staple for any marijuana business and impacts licensing, safety and profitability. Security considerations are often prioritized based on the minimum regulatory requirements imposed by your state's legal marijuana business rules. But it's important not to forget that nothing, especially saving a few bucks, is as important as the safety of you, your employees (often family) and your customers. Regardless of the requirements associated with your marijuana business license, make sure your system offers real protection to you and those you care about.

Modern security system options border on science fiction. Laser beams and wireless technology accessible from your phones and computers are the norm and even the minimum nowadays. The latest development in security measures designed specifically for small spaces with high-value merchandise, such as jewelers and likely medical marijuana dispensaries and retail pot shops, is something called Security Fog.

Security smoke has been available for some time. In May 2013, a New York company called Applied DNA Sciences took it to a new level by infusing security smoke with plant-based DNA material. These new DNA infused security fogs use plant-based DNA (some use artificially created genetic material) to create a forensic link to the people and things present when the fog is deployed. It's an invisible bread crumb trail most crooks won't even realize is there. While the smoke causes panic and confusion that often compels most crooks to flee, the DNA material in the fog takes weeks to dissipate from the skin and is almost impossible to remove from fabric and other materials with which it comes into contact. Security Fog requires experienced security professionals to properly deploy...like this month's Flip-Side Focus™ company, CannaGuard Security.

IP-22 Is Gone

And Good Riddance to Bad Rubbish. IP22 was a terrible initiative anyway. A colossal money-grab by the state authored by a person with enough experience in the industry to know better. I'm still shocked Stanford put his name on it and truly puzzled by what in the world motivated him to present such a one-sided, downright malevolent plan. Meanwhile, IP-53 WILL BE ON THE BALLOT this November. Now it's about educating Oregon voters on the extremely expensive and wholly ineffective current pot laws and contrasting that with the profound societal benefits of a legal, regulated and taxed marijuana program.

Kouchlock Productions is for Sale.

Washington's first legal weed licensee is pulling the trigger on his exit strategy. Owner Sean Green says his 9,400 square foot operation can produce up to 1,000 pounds of marijuana a month. Rumor has it he's turned down offers for around \$2 million.

FS

Green-Rush

Advisory Group, LLC

HB3460 Inspection Protection!

Oregon Administrative Rule (OAR) 333-008-125 *“Inspections (1) The Authority must conduct an initial inspection of every registered facility within six months of approving an application to ensure compliance with these rules, and must conduct a routine inspection of every registered facility at least every year.”*

Let the professionals at the Green Rush Advisory Group, LLC review your HB3460 dispensary’s compliance status BEFORE your six month or annual inspection! Don’t risk revocation of your HB3460 license. **Call (888) 743-0569 to learn more about our HB3460 Inspection Protection services!**

Already have an inspection? No problem, the Green Rush Advisory Group, LLC can help you understand your Inspection Findings Report, write your required Plan of Correction, make your formal Request for Extension and remedy any “Deficiencies” noted by your OHA-MMDP compliance officer.

We got this-call us today!





**21st Century Solutions for
American Marijuana Enterprise**

www.Green-Rush.us

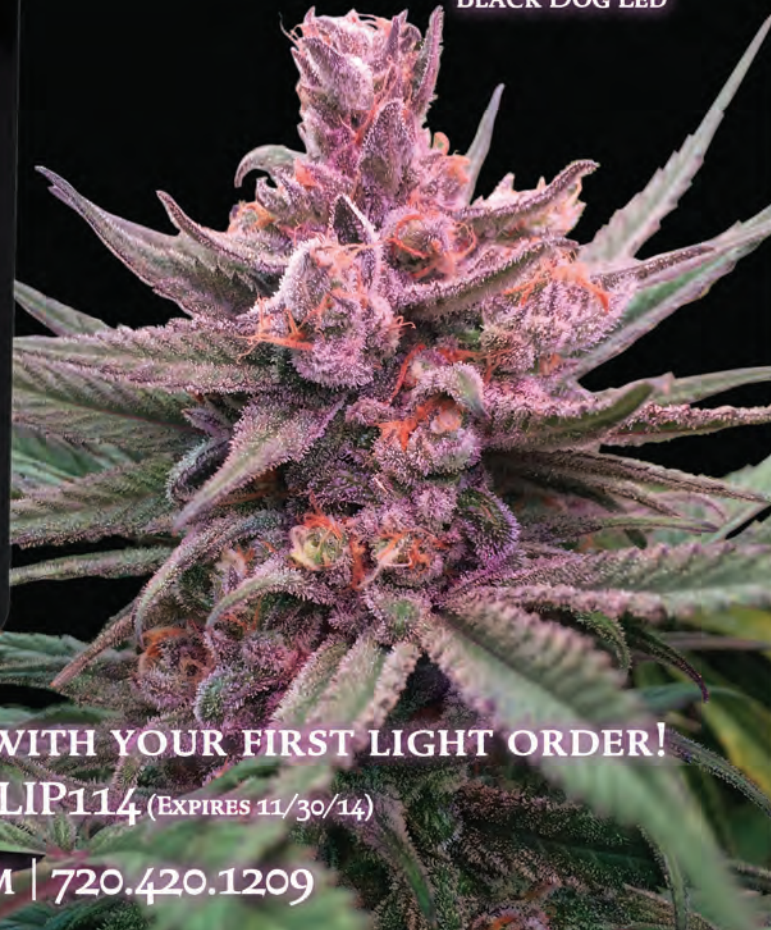
BLACK DOG LED



INCREASE POTENCY  DECREASE COST  FULL SPECTRUM UV/IR
THE MOST POWERFUL AND PROVEN LED GROW LIGHT. PERIOD.



BUD GROWN FROM
CLONE TO FLOWER
EXCLUSIVELY UNDER
BLACK DOG LED



FREE PAIR OF LED GROW GLASSES WITH YOUR FIRST LIGHT ORDER!
USE COUPON CODE: FLIP114 (EXPIRES 11/30/14)

BLACKDOGLED.COM | 720.420.1209



by F. Thurston Pearson

Compliance officers for the Oregon Health Authority's Medical Marijuana Dispensary Program have begun inspecting HB3460 dispensaries. Oregon's medical marijuana dispensary laws require that every Oregon medical marijuana dispensary have an inspection within the first six months of being issued a license and annually thereafter.

It's HB3460 Inspection Time!

Compliance staff began the mandatory inspections in late May, but as of this writing only 12 dispensaries have gone through the inspection process.

The casual pace at which state officials appear to be grinding through the inspections should give Oregon's new medical marijuana dispensary operators a chance to double check some of the regulatory requirements that need to be in place in order for their dispensary to continue to operate.

I suggest that you review your dispensary's compliance status sooner rather than later. These inspections have teeth. If it feels like the task is beyond your ken, there are several "Green-Rush" consultants and attorneys in Oregon that can quickly review, identify and fix marijuana business compliance issues.

Since the inspections started, the state has sent four letters to facilities telling them they must close. However, OHA-Medical Marijuana Dispensary Program spokeswoman Karyn Fish stated that only one closure was the result of a failed inspection. Two were facilities whose applications were denied but they continued to operate and the other was for a location that had never attempted to register.

By the way, Ms. Fish also states that "The program also investigates complaints of unlicensed or noncompliant facilities." I know a lot of properly licensed HB3460 dispensary owners fuming about the scofflaws flagrantly operating unlicensed, noncompliant dispensaries throughout the state. It's grossly unfair that HB3460 licensees have poured often tens, or even hundreds of thousands of dollars into creating beautiful, safe, 100% compliant wellness centers while the rule breakers steal customers and pocket the money that should be

put into bringing their operation up to code.

Unlicensed facilities create a serious public safety hazard and enjoy an unfair competitive advantage over those who are doing it right. Interestingly, and likely a legacy of the semi-street nature of those good ol' gray days before MMJ purveyors in Oregon knew where they stood legally, most HB3460 owners refuse to "drop a dime" on the outlaws. I would encourage everybody to snitch away. You can report and complain about noncompliant dispensaries by contacting the Medical Marijuana Dispensary Program at (855) 244-4074 or medmj.dispensaries@state.or.us. Alternatively, and at a minimum, please INSIST on seeing a dispensary's HB3460 Registration Certificate to verify that it's a licensed HB3460 operation. Displaying the Registration Certificate is mandatory and also one of the common "minor issues" the recent inspections turned up.

One in 12 inspection fails is more ominous than it sounds. It's an 8.3% revocation rate and means another 11ish HB3460 operators could lose their license because they fell out of compliance with HB3460 rules—based on the 138 dispensaries licensed in Oregon as of June 23rd, 2014. HB3460 license revocations would climb to a total of 25 closed dispensaries when applying the fail rate to all 307 pending dispensary applications.

The inspection process is fairly routine and the Oregon Health Authority's Medical Marijuana Dispensary Program compliance officers are positive and helpful. About seven days after your inspection you'll receive a letter from the OHA-MMDP and an Inspection Findings Report, which is where inspectors detail the two types of issues they note: Recommendations and Deficiencies.

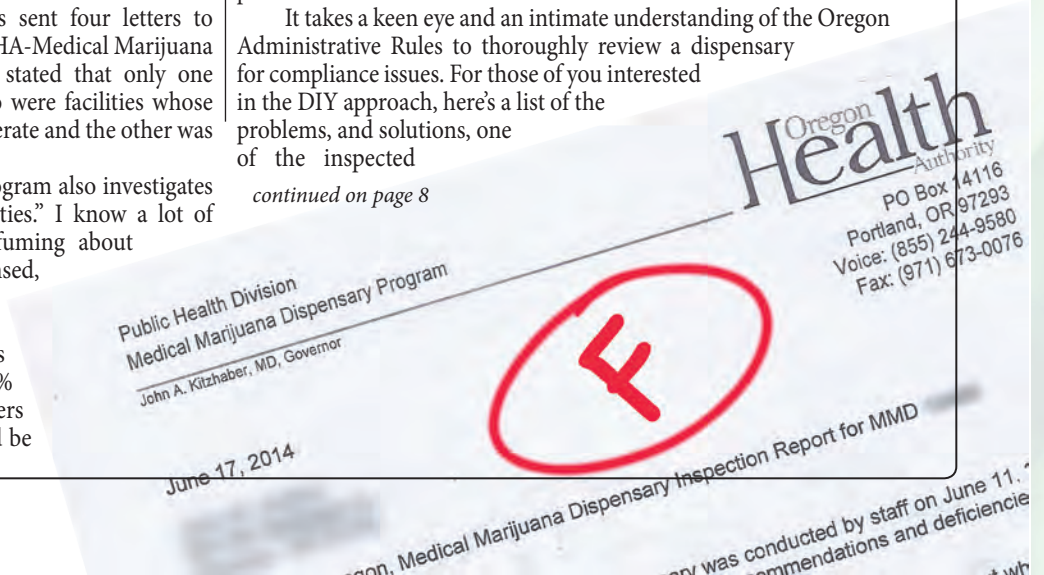
The OHA-MMDP letter explains that "Recommendations are items that were found to be in compliance with the rules but which could be improved. You're not required to respond to any item marked as a recommendation but it is advised that the PRF review the items and take

any steps necessary to improve the safety and operation of the dispensary."

The problems that the inspectors define as "Deficiencies" are more urgent. The OHA-MMDP letter explains that "Deficiencies require corrective action as follows: the PRF must submit a signed Plan of Correction within 10 business days from the date of this letter; the PRF must correct all deficiencies within 10 days from the date of this letter, unless an extension is requested from the Authority. A request for such an extension shall be submitted in writing and must accompany the Plan of Correction. Send supporting documentation as evidence of compliance with the rules. If there is no written response within the designated time frame, or the response is inadequate, the dispensary may be subject to civil penalties of up to \$500 per day per violation."

It takes a keen eye and an intimate understanding of the Oregon Administrative Rules to thoroughly review a dispensary for compliance issues. For those of you interested in the DIY approach, here's a list of the problems, and solutions, one of the inspected

continued on page 8



REGULATE, LEGALIZE AND TAX MARIJUANA IN OREGON

*Oregon is the next
state that is poised to
legalize marijuana for
adults 21 and older.*

*But we need
your help!*

We Are **NEW**
APPROACH
OREGON

Add your voice!

Find out what you can do at

newapproachoregon.com

It's HB3460 Inspection Time!

continued from page 6

dispensaries had to fix (this dispensary hired a local company to help them through the process). Also note, the penalty fees associated with the following case study would amount to \$10,000 a day if the PRF failed to address the Deficiencies within the required 10 day window, or provided fixes the state judged ineffective. Ouch!

DIY or not, please take a moment to survey your operation and ensure that your six month and annual inspections don't hold any unwanted surprises. GOOD LUCK!

Actual Deficiencies (shown with their OAR Code) noted by inspectors during an HB3460 "six month" inspection-with the PRF's responses. Note that for every Deficiency not yet corrected the PRF has shown the estimated completion date of that fix-this is a required element of your Plan of Correction (some info has been redacted to protect the privacy of the PRF, the Dispensary and the vendors they use):

Source: Green Rush Advisory Group, LLC

333-008-1140 Security for Registered Facilities

(4)(b)(c)

06/24/14- We have installed 12x12 inch signs with the words "Restricted Access Area - Authorized Personnel Only" in at least 1/2 inch tall letters in all transfer areas, including areas where we receive usable marijuana or immature marijuana plants for transfer. We have installed 12x12 inch signs with the words "Restricted Access Area - No Minors Allowed" in at least 1/2 inch tall letters in areas where usable marijuana or immature plants are available for transfer to a patient or designated primary caregiver.

the cost of supplies, utilities and rent or mortgage; The amount of money paid by a registered facility to a grower for each transfer of usable marijuana or immature plants; The amount of money paid by each patient or designated primary caregiver for a transfer of usable marijuana or an immature plant.

333-008-1140 Security for Registered Facilities

(6)(c)

06/24/14- Since receiving your letter all hardcopy records are now kept in a locked storage area.

333-008-1160 Video Surveillance Equipment for Registered Facilities

(3)(b)

PENDING (Est. Completion 07/25/14)- We have contacted a specialized marijuana dispensary security company called REDACTED and will be upgrading our existing video surveillance system, which will include PRF notification in the event that the DVR/surveillance system fails.

(3)(c)

PENDING- We are purchasing a battery backup source that will power our entire video surveillance system for well over one hour (such as a APC brand).

333-008-1180 Video Recording Requirements for Registered Facilities

(2)(a)

PENDING (Est. Completion 07/25/14)- We have contacted a specialized marijuana dispensary security company called REDACTED and will be upgrading our existing video surveillance system, which will include a proper DVR storage drive that will allow us to store surveillance recordings for a minimum of 30 days.

“I suggest that you review your dispensary's compliance status sooner rather than later. These inspections have teeth. If it feels like the task is beyond your ken, there are also several "Green-Rush" consultants and attorneys in Oregon that can quickly review, identify and fix marijuana business compliance issues.”

(5)(b)

06/24/14- Since receiving your letter all usable marijuana is now kept in our safe when the facility is closed.

(6)(a)(b) 1210(1)(a) through (g)

PENDING (Est. Completion 07/11/14)- Please see attached a Letter of Intent from REDACTED. REDACTED Provides "seed to sale" marijuana enterprise software specifically designed to help medical marijuana dispensaries with compliance and regulatory issues. The software will allow us to keep our records electronically and in an encrypted format, and check-in our patients using the software instead of manually on paper. We are researching and will soon purchase an automatic backup system so that we can ensure there is always an electronic backup of all records.

333-008-1210 Record Keeping

(1)(a) through (g)

PENDING (Est. Completion 07/11/14)- The REDACTED Software allows us to keep all of required record keeping information electronically, securely and provides the Authority easy access to virtually all transactional data when requested, including: all Authorization to Transfer forms, including the date on which a form was received; Any written notifications from a patient with regard to any change in status as required by ORS 475.309(7) (a)(B) or any revocation of an Authorization to Transfer form; All transfer information required in OAR 333-008-1230 and 333-008-1240; Documentation of the costs of doing normal and customary business used to establish the reimbursement amounts for transfers of usable marijuana or immature plants, including costs related to transferring, handling, securing, insuring, testing, packaging and processing usable marijuana and immature marijuana plants and

(2)(b)

PENDING- We have contacted a specialized marijuana dispensary security company called REDACTED and will be upgrading our existing video surveillance system, which will include the ability to produce a color still photograph from any camera image.

333-008-1190 Testing

1 and 4(c)

06/24/14- We currently use REDACTED Lab which provides tests which are fully compliant with all HB 3460 testing requirements. On the day of the inspection the information cards REDACTED provides with each test were accidentally not displayed. Since the inspection the test result cards have been consistently and clearly displayed and include test result data such as mold test results, mildew and pesticides test results, THC and CBD potency levels and more. All of our usable marijuana and immature plants are analyzed for pesticides, mold and mildew, and THC and CBD levels prior to the usable marijuana or immature plants being transferred to a patient or caregiver.

(3)

PENDING (Est. Completion 07/11/14)- The REDACTED software will allow us to precisely track all samples taken for testing purposes. REDACTED Lab includes a scientifically random sample of the marijuana used for testing purposes. The REDACTED software tracks the batch from which the sample was taken, the amount that was taken in order to conduct the applicable test, and also generates labels for the samples with the batches' unique identifier and tracks the delivery of the sample to the testing lab and the return of all test results.

(4)(b)(B)

06/24/14- REDACTED Lab provides us with quality, color test result

continued on page 17

Don't Risk it!

**34% of the systems that we were asked to review were
NOT Compliant**



Interactive

Security

If you aren't totally confident you're getting the best, most up to date, robust system for your money, Let's talk!

Let us review your Security design for free to ensure you aren't putting your business at risk.
Contact one of our in-house system designers today for a
Free Compliance Review!

Give us a call and find out why we are the Northwest's
#1 Cannabis Security Company.

503.970.7147 ext 109

www.CannaGuardSecurity.com

A division of OmniGuard Security - CCB Lic #195834

Flip-Side.us Cannabusiness Directory

Clinics

MMCS Clinic

503-384-WEED (9333)
www.mmcsclinic.com
4911 NE Sandy Blvd.
Portland OR 97213

Northwest Alternative Health - Eugene

888-920-6076
www.ommpcard.com
247 W. 10th Ave
Eugene OR 97401

Northwest Alternative Health - Medford

888.920.6076
www.ommpcard.com
259 E Barnett Rd.
Medford OR 97501

Portland Alternative Clinic, Inc.

503.477.5643
portlandalternativeclinic.com
816 NW Hoyt Street
Portland OR 97209

Potlandia Private Social Club

503.719.7214
7131 NE Prescott St
Portland OR 97218

Rosebud Wellness Center

503.432.8937
2239 NE Broadway
Portland OR 97232

Southern Oregon Alternative Medicine - Ashland

541.482.8386
southernoregonalternativemedicine.com
545 Lit Way
Ashland OR 97520

Southern Oregon Alternative Medicine - Baker City

541.889.6512
southernoregonalternativemedicine.com
1817 2nd Street #1
Baker City OR 97814

Southern Oregon Alternative Medicine - Bend

541.779.5235
southernoregonalternativemedicine.com
Bend OR

Southern Oregon Alternative Medicine - Cave Junction

541.592.6647
southernoregonalternativemedicine.com
27893 Redwood Hwy.
Cave Junction OR 97523

Southern Oregon Alternative Medicine - Coos Bay

541-267-0707
southernoregonalternativemedicine.com
93709 Newport Lane
Coos Bay OR 97420

Southern Oregon Alternative Medicine - Corvallis

541.220.8810
southernoregonalternativemedicine.com
425 SW Madison
Corvallis OR 97333

Southern Oregon Alternative Medicine - Grants Pass

541.955.2928
southernoregonalternativemedicine.com
414 N.E. E Street
Grants Pass OR 97526

Southern Oregon Alternative Medicine - Klamath Falls

541.779.5235
southernoregonalternativemedicine.com
Klamath Falls OR

Southern Oregon Alternative Medicine - Lincoln City

541.220.8810
southernoregonalternativemedicine.com
4355 Highway 101
Lincoln City OR

Southern Oregon Alternative Medicine - Medford

541.779.5235
southernoregonalternativemedicine.com
836 E. Main St. Ste #3
Medford OR 97504

Southern Oregon Alternative Medicine - Ontario

541.889.6512
southernoregonalternativemedicine.com
2870 Sw. 4th Ave
Ontario OR 97914

Southern Oregon Alternative Medicine - Port Orford

southernoregonalternativemedicine.com
Port Orford OR

Southern Oregon Alternative Medicine - Springfield

541.844.1708
southernoregonalternativemedicine.com
152 Main Street
Springfield OR 97477

The Aurora Clinic

503.232.3003
theauroraclinic.com
1847 E Burnside St Ste B
Portland OR 97232

The Hemp & Cannabis Foundation - Grants Pass Clinic

541.244.4000
thc-foundation.com/oregon
558 NE F St. Suite 1
Grants Pass OR 97526

The Hemp & Cannabis Foundation - Portland Clinic

503.281.5100
thc-foundation.com/oregon
105 SE 18th Ave.
Portland OR 97214

Design / Photography

by Buko Design

www.bybuko.com
PO Box 13480
Portland OR 97213

Dispensaries / Retail

Aloha

Medmar Clinic LLC, The
971-255-1456
www.themedmarclinic.com
20595 SW TV Hwy
Aloha OR 97006
#30736

Westside Wellness

503-649-2999
www.westside-wellness.com
18918 SW Shaw St
Aloha OR 97007
#10896

Astoria

Sweet Relief Natural Medicine
503-741-6024
Find us on Facebook
1444 Commercial St
Astoria OR 97103
#69714

Bend

5LMNT, LLC
828-719-1985
www.fifthlmnt.com
63552 N Hwy 97
Bend OR 97701
#83554

Bloom Well, Inc.

541-317-1814
www.bloomwellbend.com
1814 NE Division
Bend OR 97701
#78761

Cannabend LLC.

541-617-0420
Find us on Facebook
3312 N Highway 97
Bend OR 97701
#43092

DiamondTREE Inc

541-706-9340
www.diamondtreeclub.com
2715 NE Hwy 20
Bend OR 97701
#01429

Dr. Jolly's

701-729-3310
Find us on Facebook
415 SE 3rd St.
Bend OR 97702
#48279

Garden Kings

541-610-3667
Find us on Google+
325 NE Franklin Ave
Bend OR 97701
#49140

Green Leaf Organic Collective

310-463-0040
20360 Empire Ave #B-8
Bend OR 97701
#67703

Herb Center, The

541-550-7325
Find us on Google+
NE Division St
Bend OR 97701
#97215

Medication Station Inc., The

541-550-7777
Find us on Facebook
817 NW Hill St
Bend OR 97701
#50923

Brookings

Banana Belt Safe Access Center

541-813-2503
www.bananabeltmmf.com
16399 Lower Harbor Rd
Brookings OR 97415
#62984

Brownsville

Green Cross Dispensary

541.466.9110
333 North Main St
Brownsville, OR 97327
#49625

Clackamas

45th Parallel Group, LLC, The

503-305-5992
16631 SE 82nd Dr
Clackamas OR 97015
#88174

Corvallis

Agrestic LLC, The
541-753-4182
www.theagrestic.com
1665 SE 3rd St
Corvallis OR 97333
#28067

High Quality Compassion

541-283-6472
Find us on Leafly
1300 NW 9th St
Corvallis OR 97330
#23829

Natures Better Health Center

541.207.8136
www.nbhtoday.com
220 NW 2nd St
Corvallis OR 97330
#44776

Cottage Grove

Apothecaria LLC

541-521-6728
Find us on Weedmaps
700 Row River Rd
Cottage Grove OR 97424
#92208

Mandy's Med Club

541-942-5047
www.mandysmedclub.com
335 Hwy 99 S
Cottage Grove OR 97424
#70653

Dexter

Blue Moon Dispensary

541.937.2993
39092 Dexter Rd
Dexter OR 97431
#09776

Flip-Side.us Cannabusiness Directory

Eugene

Amazon Organics
541-514-0271
www.amazonorganics.net
3443 Hilyard St
Eugene OR 97405
#05545

Emerald City Medicinal Delivery Service, LLC
541-505-9065
www.emeraldcitymeds.org
1474 W 6th Ave.
Eugene OR 97402
#21244

Greener Side, The
541-345-8904
www.keepeugenegreen.org
1553 Oak St.
Eugene OR 97401
#24868

Herbal Centre, LLC, The
541-914-5181
www.thctheherbalcenter.com
463 River Ave
Eugene OR 97404
#69040

L.J.'s Medication Destination LLC
541.844.4180
3131 W 11th Ave
Eugene OR 97403
#42549

Next Level Wellness
541-515-6514
www.nextleveldispensary.com
145 E 29th Ave
Eugene OR 97405
#68959

Oregon Medicinal Alternatives
541-913-8890
www.oregonmedicinalalternatives.com
388 Pearl St
Eugene OR 97401
#91177

Oregon Medigreen
541-636-4029
www.oregonmedigreen.com
570 Lawrence St. #112
Eugene OR 97401
#19162

Oregon Microgrowers Guild
541-246-8972
www.oregonmicrogrowery.com
1395 Cross St
Eugene OR 97402
#52763

Twenty After Four Wellness Center
503-851-9709
440 Blair Blvd
Eugene OR 97401
#95952

Gladstone Maritime Cafe, Inc.
503-305-8307
www.maritimecafe.net
17415 SE McLoughlin Blvd
Gladstone OR 97267
#25691

Gold Hill

Breeze Botanicals
541-556-7830
www.breezebobotanicals.com
315 Second Ave.
Gold Hill OR 97525
#56580

Hermiston

The Releaf Center
541-289-6337
Find us on Google+
2372 N 1st St, suite B
Hermiston OR 97838
#54844

Hood River

The Gorge Green Cross
602 Oak St
Hood River OR 97031
#59685

Klamath Falls

A Better Way Medicinal Alternatives, LLC
541-281-9925
www.klamathdispensary.com
3255 Washburn Wy., Ste #5
Klamath Falls OR 97603
#10745

Lincoln City

Pipe Dreams
541-992-8821
www.pipedreamsdispensary.blogspot.com
1745 SW Highway 101, Ste C
Lincoln City OR 97367
#00671

McMinnville

Medicine Tree LLC
503-710-2712
2046 OR 99W, #A
McMinnville OR 97128
#55773

Medford

Maryjanes Basement
541-690-1542
259 E Barnett Rd.
Medford OR 97501
#09568

Milwaukie

Emerald Rose City Cannabis Club
503-654-7104
Find us on Facebook
17030 SE McLoughlin Blvd
Milwaukie OR 97267
#07875

Little Amsterdam Wellness Center
503-806-1261
www.littleamsterdampdx.com
18819 SE McLoughlin Blvd
Milwaukie OR 97267
#70259

Portland

Abuv
6033 NE Win Sivers Dr
Portland OR 97220
#50224

Alternative Pharmacy
503-255-0092
www.alternativepharmacy.com
10340 NE Weidler St
Portland OR 97220
#22949

Alternative Solutions

503-761-1635
Find us on Leafly
13560 SE Powell Blvd
Portland OR 97236
#39253

AmeriCanna Rx
971.254.4581
www.americannarx.com
8654 NE Sandy Blvd
Portland OR 97220
#06679

Bridge City Collective
503.863.7575
215 SE Grand Ave
Portland OR 97232
#86421

Bridge City Collective
503.863.7575
4312 N Williams
Portland OR 97217
#60610

Canna-Daddy's Wellness Center
971-279-4932
Find us on Facebook
16955 SE Division St
Portland OR 97236
#10505

Cannabliss And Co
503-719-4338
www.cannablissandco.com
1917 SE 7th Ave
Portland OR 97214
#91718

Cascade Alternative Resources
503-284-6714
www.cascadealt.org
6430 NE MLK Blvd
Portland OR 97211
#77320

Club Sky High
503-719-5801
www.clubskyhigh.net
8957 N Lombard St
Portland OR 97203
#79323

Collective Awakenings
503-206-7090
www.collectiveawakenings.org
2823 Sandy Blvd
Portland OR 97232
#30480

Divine Kind Inc
503-953-0512
www.divinekindpdx.com
8601 SW Terwilliger Blvd
Portland OR 97219
#07445

Exodus Wellness Center
971-242-8079
www.exoduswellnesscenter.com
16211 SE Powell Blvd
Portland OR 97266
#23473

Farma On Hawthorne
503.810.5260
916 SE Hawthorne Blvd.
Portland OR 97214
#43487

Five Zero Trees

971-242-8492
www.fivezerotrees.com
10209 SE Division St Bldg B, Ste 100
Portland OR 97266
#84171

Flora Portland
503-477-4261
Find us on Leafly
110 SE Main St, Ste C
Portland OR 97214
#62014

Green Front, The
503-252-0036
www.thegreenfront.org
6814 NE Glisan St
Portland OR 97213
#61083

Green Oasis
503-410-7676
www.portlandgreenoasis.com
1035 SE Tacoma St
Portland OR 97202
#63392

Green Planet, The
503-318-1855
10022 SW Canyon Rd
Portland OR 97225
#41893

Health Awareness Group
503-706-4904
www.healthawarenessgroup.com
2312 NW Kearney St
Portland OR 97210
#29982

Herbal Wonders LLC
503.236.8697
6230 NE Halsey
Portland OR 97213
#96719

Herbalist Farmer, Inc.
503-252-9088
www.herbalistfarmer.com
45 NE 122nd Ave
Portland OR 97220
#12485

Home Grown Apothecary
503-232-1716
www.homegrownapothecary.com
1937 NE Pacific St
Portland OR 97232
#11561

Human Collective II, The
503-208-3042
www.humancollective.org
9220 SW Barbur Blvd
Portland OR 97219
#95761

J.C. Hawthorne's
503-998-7351
Find us on Facebook
1133 SE 82nd Ave
Portland OR 97215
#31498

continued on page 12

Flip-Side.us Cannabusiness Directory

continued from page 11

Local Herb Collective

503-433-8030
Find us on Leafly
15948 SE Division St
Portland OR 97236
#73311

Marijuana Dispensaries LLC

971-255-1456
4612 NE Sandy Blvd
Portland OR 97213
#34008

MJAI Oregon 1

1719 SE Hawthorne Blvd
Portland OR 97214
#48152

Mt Hood Wellness Center, LLC

971-279-4116
www.mthoodwellness.com
11121 SE Division St
Portland OR 97266
#27102

Nature's Alternative, Inc.

503-252-9905
15350 NE Sandy Blvd. Units #C and #D
Portland OR 97230
#05224

NW Health Services Inc

503-851-9709
www.nwhealthpdx.com
6126 SE Duke St Unit A
Portland OR 97206
#96439

OMCC Oregon

503-716-6042
Find us on Facebook
10055 NE Glisan St
Portland OR 97220
#89848

One Draw Two LLC

503.481.7524
11717 NE Halsey St
Portland OR 97220
#22655

Oregon Grown Gift Shop

503-322-8423
www.oregongrowinggiftshop.com
332 SE 82nd Ave
Portland OR 97216
#47966

Oregon's Alternative Medical Center

971-302-6277
Find us on Leafly
6300 NE 42nd Ave
Portland OR 97218
#97408

Oregon's Finest

971-254-4765
www.ofmeds.com
1327 NW Kearney St
Portland OR 97209
#16217

Portland Canna Connection

503-477-9247
www.theportlandcannaconnection.com
1515 SE 46th Ave
Portland OR 97215
#93626

Portland Compassionate Caregivers

503-954-2275
Find us on Facebook
4020 SE Cesar Chavez Blvd
Portland OR 97202
#90584

Powell House Cannabis Club

503-788-9999
Find us on Facebook
5311 SE Powell Blvd
Portland OR 97206
#18544

Puddletown Organics

503-333-8773
8201 SE Powell Blvd Ste F
Portland OR 97266
#10144

Pure Green

971-242-8561
www.puregreenpdx.com
3738 NE Sandy Blvd
Portland OR 97232
#76798

ReLeaf MM

503-278-9237
www.releafmm.com
1034 SE 122nd Ave
Portland OR 97233
#24134

Rip City Remedies Inc

503-235-6000
www.ripcityremedies.org
3325 SE Division St
Portland OR 97202
#90135

River City Holistic Health LLC

503-206-2113
www.rivercityholistichealth.com
1761 NE Dekum St
Portland OR 97211
#49498

The Green Door on Hawthorne

503.438.6802
3135 SE Hawthorne Blvd
Portland OR 97214
#86878

The Green Remedy

503.954.2991
12447 SE Powell Blvd
Portland OR 97236
#03643

Urban Pharmacy, LLC

503-957-7832
www.urbanpharmacyprc.com
420 NE 60th Ave
Portland OR 97213
#45028

WWMP LLC

503.939.1286
5232 SE Woodstock Blvd
Portland OR 97206
#38245

Roseburg

420 Club LLC
541.643.8208
2574 & 2576 NE Stephens St
Roseburg OR 97470
#36565

Salem

1st Choice Cannabis Farmacy OMMP

971-301-0744
www.1stchoicecannabis.com
4142 Liberty Rd S
Salem OR 97302
#23052

2nd Step Dispensary

503-391-8214
www.naturequestllc.com
1295 Oxford St SE
Salem OR 97302
#73294

Ancient Remedies

503-990-6723
www.topshelfllc.com
2350 State St
Salem OR 97301
#40586

CannaMedicine

503-585-2697
www.cannamedicine.org
1460 State St
Salem OR 97301
#63031

Cherry City Compassion

971-273-7607
www.cherrycitycompassion.net
2025 25th St SE
Salem OR 97302
#37512

Club Pitbull

503-409-8192
www.salemdispensary.org
4088 State St
Salem OR 97301
#11153

Herbal Grasslands, LLC

503-364-9522
Find us on Facebook
1130 Royvonne Ave SE
Salem OR 97302
#92797

Holistic Choice, The

503-990-7312
www.theholisticchoicesalem.com
1045 Commercial St SE
Salem OR 97302
#01850

Oregon Chronic Solutions

503-385-8101
Find us on Facebook
1695 Fairgrounds Rd NE
Salem OR 97301
#64815

TLC Medical LLC

503-930-8891
1895 Liberty St NE
Salem OR 97301
#69319

TLC Medical LLC

503-930-8891
4550 Commercial Street S
Salem OR 97302
#16750

Highway420

503-717-5045
www.highway420.net
1803 S Roosevelt Dr
Seaside OR 97138
#86889

Springfield

Wickit Weedery

503-894-2555
www.wickitweedery.com
2600 Main St Suite E
Springfield OR 97477
#84634

Talent

Talent Health Club LLC

917.312.5327
1007 S Pacific Hwy., unit E
Talent OR 97540
#32984

Toledo

Going Green Albany

541-405-8856
Find us on Weedmaps
41 Olalla Rd
Toledo OR 97391
#62518

Going Green West Coast Inc

541-635-0078
Find us on Weedmaps
41 Olalla Rd
Toledo OR 97391
#99415

Veneta

Oregon's Herbal Remedies LLC

541.653.4887
88344 Territorial Rd
Veneta OR 97487
#38051

Waldport

Coastal Cannabinoids

541-563-4206
www.coastalcannabinoids.com
1466 SW Pacific Coast Hwy.
Waldport OR 97394
#92458

Grower TI

Apsu

Spokane WA 99224
#412016

Aqua Organics

Friday Harbor WA 98250
#413113

Bearded Bro's Buds

Lyle WA 98635
#412282

Billifer's Buds

Spokane WA 99217
#413913

Flip-Side.us Cannabusiness Directory

continued from page 12

Cannaman Farms
Spokane WA 99008
#412119

Copeland's Cannabis Farm
Maple Falls WA 98266
#412284

Environmental Green
Longview WA 98632
#412123

Green Matter
Bellingham WA 98226
#412567

HD Hills
Okanogan WA 98840
#412595

Herban Myth
Bellingham WA 98226
#412073

Katie Gardens
Spokane Valley WA 99212
#412352

Mr. Nice Guy
Monitor WA 98836
#412099

Papa's Farm
North Bend WA 98045
#412044

Quince Farm
Bainbridge Island WA 98110
#412103

Virtual Services
Spokane Valley WA 99216
#412527

Whatcom County Cannabis Gardens
Vancouver WA
#412079

Grower T2
Alpha Budz
Forks WA 98331
#413066

Auricag Incorporated
Seattle WA 98134
#412118

Black Dog Acres
Goldendale WA 98620
#412169

Commencement Bay Production and Processing
Tacoma WA 98409
#412681

Copperhead Farm
Prescott WA 99348
#412078

CPNL
Seattle WA 98134
#412063

Deepwater Botanicals
Bellingham WA 98226
#412154

Downtown Cannabis Company
Pacific WA
#412075

Dutch Brothers
Seattle WA 98134
#412246

G-7 Grow
Ephrata WA 98823
#413205

Gaia Industries
Monroe WA 98272
#412232

Gaia Industries
Monroe WA 98272
#412232

Green Labs
South Bend WA 98586
#413076

Greentree Industries
Spokane WA 99217
#412144

Highwater Farms
Shelton WA 98584
#412223

Hydro Light
Cle Elum WA 98922
#412043

J D
Tenino WA 98589
#412942

JCJ Greens
Chelan WA 98816
#412591

Marijuana and More
Tumtum WA 99034
#412022

Nettles Unlimited
Spokane Valley WA 99212
#412762

Nine Point Growth Industries
Bremerton WA
#412107

Nugreen
Spokane WA 99202
#413943

O2 Sun
Benton City WA
#412084

Okanogan Highlands Cannabis
Malo WA 99150
#412033

Peninsula Cannabis
Port Angeles WA
#412218

Sea Of Green Farms
Seattle WA
#412069

The Calyx Company
Prosser WA 99350
#412688

The Green Surfer
Mead WA 99021
#412445

Tropic Grow
Sequim WA
#412106

Typhoon Yolanda
Copolis Crossing WA 98536
#412570

W.O.W. Weed
541-965-1778
Find us on Facebook
173 Maryhill Hwy
Goldendale WA 98620
#413038-7A

Yield Farms
Spokane WA 99202
#412337

Grower T3
Blewett Pass Farms
Creston WA 99117
#412147

BMF Washington
Peshastin WA 98847
#412214

Buddy Boy Farms
Goldendale WA 98620
#412384

Cannasol Farms Incorporated
Prosser WA
#412194

Emerald Twist
Riverside WA 98849
#412240

Farmer Js
Lynden WA 98264
#412104

Fireweed Farms
Lynden WA 98264
#412104

Gecko Growers
Snohomish WA 98290
#412037

Green Apple
Raymond WA 98577
#412149

Kouchlock Productions
East Wenatchee WA 98802
#412135

Monkey Grass Farms
Everett WA 98204
#412239

Olympic Growers
Wenatchee WA 98801
#412618

The Market Garden
Spokane WA 99208
#412047

Verdavanti
Silverdale WA 98383
#412943

Washington's Finest
Ford WA 99013
#412053

Washington's Finest
Spokane Valley WA
#412217

Labs
Analytical 360 Cannabis Analysis Laboratory
206-577-6998
www.Analytical360.com
2735 1st Ave S
Seattle, WA 97402

BudGenius
855.SAFE.BUD
www.budgenius.com
3905 State Street, Suite 7504
Santa Barbara, CA 98686

Canna-Lab
541.844.6080
www.canna-lab.com
3831 Main St. #104
Springfield, OR 98134

CannaSafe Analytics
951.239.3239
www.csalabs.com
CA

CannLabs
303.309.0105
www.cannlabs.com
3888 E Mexico Ave. Suite B50
Denver, CO 97070

Cascadia Labs LLC
541.213.2315
www.cascadia-labs.com
20340 Empire Ave.
Bend, OR 98188

G.O.A.T. Labs
360.513.9377
www.goatlabs.us
6501 NE St Johns Rd
Vancouver, WA 80239

Going Green Labs
541.570.8065
www.goinggreenlabs.com
20 E Airport Road Suite #238
Lebanon, OR 94621

Green Leaf Lab
503.253.3511
www.greenleaflab.org
12025 NE Marx St.
Portland, OR 97232

continued on page 14

Flip-Side.us Cannabusiness Directory

continued from page 13

Green Leaf Lab

541-670-6679
www.greenleaflab.org
2574 NE Stephens St
Roseburg, Oregon 97470

Oregon Growers Analytical

541-735-3328
www.oganalytical.com
PO Box 21406
Eugene, OR 97232

Organa Labs

720-536-8556
www.organalabs.com
Denver, CO

Rose City Laboratories

503.307.0096
www.rosecitylabs.com
2532 NE Broadway.
Portland, OR 97220

Skunk Pharm Research, LLC

www.skunkpharmresearch.com
3439 NE Sandy Blvd. Box 683
Portland, OR 97355

Steep Hill Halent

800.658.0955
www.steepphillab.com
720 Industry Drive.
Tukwila, WA 97701

Steep Hill Halent

800.658.0955
www.steepphillab.com
4890 Ironton St. Unit I.
Denver, CO 80210

Steep Hill Halent

800.658.0955
www.steepphillab.com
473 Roland Way.
Oakland, CA

Sunrise Analytical Labs

503.625.6593
www.sunriseanalytical.com
9755 SW Commerce Circle #B-3
Wilsonville, OR 97070

THC Test Kits

www.thctestkits.com
OR 93105

Marijuana Banking & Merchant Services

Guardian Data Systems
888.900.0420
www.guardiandatasystems.com
222 NE Park Plaza Drive Suite 113
Vancouver, WA 98684

Marijuana Lawyers

Aaron A. Pelley / Pelley Law, PLLC
206.355.5527
http://www.PelleyLawGroup.com
119 1st Ave. South, Suite 260
Seattle WA 97214

Advokat Law Group

206.234.5819
www.dkerrlaw.com
600 N. 36th Street, Suite 324
Seattle WA 97201

Alex Stephen Newhouse - Newhouse Law PLLC

509.837.2433
PO Box 346
Sunnyside WA 98944

Alison Holcomb - ACLU of Washington State

206.624.2184
www.aclu-wa.org
901 Fifth Ave Suite 630
Seattle WA 99201

Amity Bjork

206.235.4987
1370 Stewart St.
Seattle WA 99201

Bradley Johnson

206.223.1601
www.bjattorneys.com
1325 Fourth Ave. Suite 535
Seattle WA 99201

Brian Michaels

541.687.0578
259 East Fifth Ave Suite 300-D
Eugene OR 98121

Charles William Lane IV

360.352.8887
www.lanecriminaldefense.com
1800 Cooper Point Rd SW Suite 3
Olympia WA 98101

Damien S Donnelly-Cole

503.943.9659
www.avvo.com/attorneys/97211-or-damien-donnelly-cole-1490495/website.html
6116 NE 8th Avenue
Portland OR 98164

Dennis L. McGuire

206.784.3569
106 Pioneer Bldg / 600 First Ave.
Seattle WA 98115

Frank Louis Cikutovich - Stiley & Cikutovich

509.323.9000
www.legaljoint.net
1408 West Broadway Avenue
Spokane WA 98502

Green Business Law, LLC

847.917.9673
www.greenlaworegon.com
833 SE Main St., Suite 322
Portland OR 97201

Hughes Law & The Hughes Companies

www.thehughescompanies.com
1133 NW Wall St #202
Bend OR 98121

Jeffrey L Kradel -

Kradel Defense, PLLC
206.397.3102
http://www.kradeldefense.com
600 University Street Suite 1928
Seattle WA 98004

Jeffrey Steinborn, PLLC

206.622.5117
www.potbust.org
3161 Elliott Ave Suite 340
Seattle WA 97470

John C Lucy IV

503-227-6000
www.law420.com
2121 SW Broadway Suite 130
Portland OR 97205

Joshua Pond -

The Law Office of Siefman & Pond
503-726-1716
2121 SW Broadway Ste. 130
Portland OR 97201

Kailey E Moran

509.434.4957
1814 W 2nd Avenue
Spokane WA 97211

KB Law Group PLLC

206.728.0200
8420 DAYTON AVE N., SUITE 102
Seattle WA 97204

Kohlmetz, Steen & Hanrahan, P.C.

888-311-2016
www.kshlawyers.com
741 Southwest Lincoln Street
Portland OR 97209

Law Office of Sean Cecil

206.940.7017
http://ceciladvocate.com
705 2nd Ave Suite 1300
Seattle WA 97232

Leland R Berger

503-504-4298
1631 NE Broadway Suite 523
Portland OR 97501

Leslie E. Tolzin

253-442-2630
www.tolzinlaw.com/CM/Custom/Attorneys.asp
705 South 9th St., Ste. 301
Tacoma WA 97601

Neal Weingart

503.483.4025
www.weingartdefense.com 1906 SW
Madison Street
Portland OR 97526

Nicolas Vernon Vieth - Vieth Law Offices, Chtd.

208.664.9494
www.viethlaw.com
912 E. Sherman Ave.
Coeur d'Alene ID 97701

Patrick K Stiley - Stiley & Cikutovich

509.323.9000
1408 W Broadway
Spokane WA 97201

Patrick Stiley

509.323.9000
www.legaljoint.net
1408 West Broadway
Spokane WA 97201

Paul Loney - Portland

503.234.2694
www.paulloneylaw.com
3430 S.E. Belmont, suite 101
Portland OR 97204

Paul Loney - So. Oregon

541.787.0733
http://www.paulloneylaw.com
638 N. Main St., suite B
Ashland OR 97401

Pete B Castleberry - Castleberry & Elison, P.C.

503-223-0011
www.pdxcriminalattorneys.com
815 SW Second Avenue Suite 500
Portland OR 97520

Peter Joseph Carini Jr. - Carini Francis

541-779-5000
www.carinifrancis.com
800 W 8th St
Medford OR 97214

Philip W Studenberg

541.882.1426
www.philstudenberg.com
200 Pine St
Klamath Falls OR

Rachel Kurtz - Henry G. Wykowski & Associates

206-745-6500
www.wykowskilaw.com
3131 Western Avenue Suite 405
Seattle WA 98405

Reynolds Defense Firm

503.223.3422
www.reynoldsdefensefirm.com
1512 SW 18th Avenue
Portland OR 98405

Richard A. Cremer, P.C.

541.672.1955
www.richardcremerpc.com
727 SE Class Ave., Suite 400
Roseburg OR 98402

Richard Davies

360.379.8906
www.ptdefense.com
624 Polk Street
Port Townsend WA 98104

Richard Troberman

206.343.1111
hwww.trobermanlaw.net
520 Pike Street Suite 2510
Seattle WA

Robert A Callahan - Northwest Law Center

503-228-0930
www.nwlawcenter.com
405 NW 18th Ave
Portland OR 98101

Flip-Side.us Cannabusiness Directory

**Robert A Graham Jr. -
Josephine Co. Def. Lawyers Inc**
541.472.1625
236 NW E St
Grants Pass OR 98104

Robert Jourdan
206.447.3900
www.defender.org/people/58
810 3rd Ave. (8th floor)
Seattle WA 98101

**Scott Emmett Wonder -
Goddard Wetherall Wonder PSC**
425.453.9200
www.scottwonder.com
155-108th AVE NE Suite 700
Bellevue WA 98926

Shane M. Silverthorn
509.607.6625
www.silverthornlawoffice.com
707 North Pearl Street Suite A
Ellensburg WA

Stefani Quane
206.932.9699
http://lawlady.com
853 N.E. 68th Street
Seattle WA

The Law Offices of Mark S. Treyz
253.272.8666
www.treyzlaw.com
401 Broadway Suite 208
Tacoma WA

Thomas K. Coan, Attorney at Law
503-221-8736
www.tomcoan.com
1001 SW Fifth Ave Suite 1400
Portland OR 98103

Walter G. Palmer
206.442.9232
www.wgpalmerlaw.com
1111 3rd Ave. #2200
Seattle WA

Zenon P. Olbertz
253.272.9967
www.olbertzlaw.com
1008 S Yakima Suite 302
Tacoma WA 98368

**Marijuana
Business Consulting**
Green Rush Advisory Group, LLC
888.743.0569
www.Green-Rush.us
Portland, OR 97212

**Marijuana
Processors WA**
Alpha Budz
Forks, WA 98331
#413066

Apsu
North Bend, WA 98045
#412044

Auricag Incorporated
Seattle, WA 98134
#412118

Bearded Bro's Buds
Maple Falls WA 98266
#412284

Black Dog Acres
Goldendale WA 98620
#412169

BMF Washington
Raymond WA 98577
#412149

Buddy Boy Farms
Ford WA 99013
#412053

Cannaman Farms
Vancouver WA
#412079

Cannasol Farms Incorporated
Riverside WA 98849
#412240

**Commencement Bay Production and
Processing**
Tacoma WA 98409
#412681

Copeland's Cannabis Farm
Monitor WA 98836
#412099

CPNL
Seattle WA 98134
#412063

Deepwater Botanicals
Bellingham WA 98226
#412154

Downtown Cannabis Company
Pacific WA
#412075

Dutch Brothers
Seattle WA 98134
#412246

Environmental Green
Spokane Valley WA 99216
#412527

Farmer Js
Spokane Valley WA
#412217

Gaia Industries
Monroe WA 98272
#412232

Gecko Growers
East Wenatchee WA 98802
#412135

Green Apple
Silverdale WA 98383
#412943

Green Labs
South Bend WA 98586
#413076

Greentree Industries
Spokane WA 99217
#412144

HD Hills
Okanogan WA 98840
#412595

Herban Myth
Longview WA 98632
#412123

Hydro Light
Cle Elum WA 98922
#414905

J D
Tenino WA 98589
#412942

JCJ Greens
Chelan WA 98816
#412591

Kouchlock Productions
Spokane WA 99208
#412047

Marijuana and More
Tumtum WA 99034
#412022

Monkey Grass Farms
Wenatchee WA 98801
#412618

Mr. Nice Guy
Spokane Valley WA 99212
#412352

Nettles Unlimited
Spokane Valley WA 99212
#412762

Nine Point Growth Industries
Bremerton WA
#412107

Nugreen
Spokane WA 99202
#413943

O2 Sun
Benton City WA
#412084

Okanogan Highlands Cannabis
Malo WA 99150
#412033

Peninsula Cannabis
Port Angeles WA
#412218

Quince Farm
Bainbridge Island WA 98110
#412103

Sea Of Green Farms
Seattle WA
#412069

The Calyx Company
Prosser WA 99350
#412688

The Market Garden
Snohomish WA 98290
#412037

Tropic Grow
Sequim WA
#412106

Typhoon Yolanda
Copalis Crossing WA 98536
#412570

Verdavanti
Everett WA 98204
#412239

Virtual Services
Bellingham WA 98226
#12073

W.O.W. Weed
541-965-1778
Find us on Facebook
173 Maryhill Hwy
Goldendale, WA 98620
#413038-7A

Washington's Finest
Lynden WA 98264
#412104

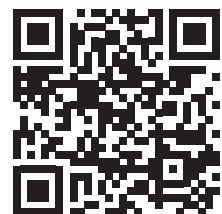
Whatcom County Cannabis Gardens
Bellingham WA 98226
#412567

Yield Farms
Spokane WA 99202
#412337

Editors Note:
Cannabis businesses that are sanctioned by the state and have met all of the requirements for that business are listed with their state license number. These businesses include Medical Marijuana Dispensaries in Oregon and both Growers and Processors in Washington. As of the publish date no Washington retailers have been approved.

FS

**Flip-Side.us
Cannabusiness
Directory**



Why Choose Guardian Data Systems?



GUARDIAN

DATA SYSTEMS



KEY SERVICES FOR YOUR SUCCESS

-  Credit / Debit Card Processing
-  Equipment Sales & Financing
-  Business Banking Specialists
-  Point of Sale Integration Specialists
-  Small Business Loans / Cash Advance
-  Retail Management & Consulting Services












ADDITIONAL PROFESSIONAL SERVICES

Providing the **RIGHT** Solutions in Payment Processing!

We provide a unique 360 degree spectrum of products and services designed to satisfy today's unique payment processing needs.



-  Cashless ATM / ATMs
-  Gift & Loyalty Card Programs
-  eCommerce Solutions
-  Check Services
-  Insurance Access
-  CPA and Attorney Referral Services
-  Website Design / SEO Support
-  Exclusive Security Solutions
-  Digital Marketing

Guardian Data Systems Promise:

Credibility, Legitimacy & Transparency Through Technology

Go With Experience. Go With Guardian.

222 NE Park Plaza Drive Suite 113 Vancouver, WA 98684

Phone: 1-888-900-0420 | Fax: 1-213-402-3102

www.guardiandatasystems.com

It's HB3460 Inspection Time!

continued from page 8

cards. On the day of the inspection the information cards REDACTED provides with each test were accidentally not displayed. Since the inspection the test result cards have been consistently and clearly displayed and include test result data such as mold test results, mildew and pesticides test results and THC and CBD potency levels.

(8)

PENDING (Est. Completion 07/11/14)- The REDACTED software will allow us to precisely track all samples taken for testing purposes. Because the software continually associates plants and usable marijuana with the batch from which they came it allows us to easily identify the batch from which a sample of usable marijuana or immature plants that tested positive for pesticides, mold or mildew came, and allows us to formally document how many plants or how much usable marijuana was returned to the person who transferred it to our facility and the date that it was returned.

(10)

06/25/14- We are now logging the date and the time of entry and exit whenever laboratory personnel enter our secure or restricted access areas for the purposes of collecting our sample plants or usable marijuana.

333-008-1200 Operation of Registered Facilities

(4)(a) through (g)

PENDING (Est. Completion 07/25/14)- We are currently in the process of creating written detailed policies and procedures covering all dispensary activity and including protocols for security, testing, transfers of usable marijuana and plants to and from the facility, operation of a registered facility, required record-keeping and violations and enforcement. Upon completion of these written policies and procedures we will implement an employee training program for all new employees, and all employees on an annual basis.

333-008-1220 Labeling

(1)

PENDING (Est. Completion 07/11/14)- The REDACTED Software includes robust labeling options. Once our test result data has been entered into the software all usable marijuana and marijuana infused products will feature labels which include at a minimum the following information: the amount of THC and CBD in the usable marijuana; for prepackaged marijuana, the weight or volume of the package to usable marijuana in metric units; the amount of usable marijuana in a finished

product from being seen from outside the packaging, closable for any product intended for more than a single use or containing multiple servings and properly labeled using labels generated by REDACTED software. All usable marijuana will be packaged in a manner that is not attractive to minors (no bright colors, cartoons etc.).

333-008-1230 Transfers to a Registered Facility

(7)(f)

06/25/14- We now ensuring that we get a copy of the identification, along with other required information, of the person who transfers usable marijuana or immature plants to our facility.

(9)(a)

06/25/14- Upon arrival at our facility, we are now ensuring that all untested usable marijuana and immature plants are properly segregated, withheld from use, and kept in a secure location so as to prevent the marijuana plants from becoming contaminated or losing efficacy, or from being tampered with or transferred except that samples may be removed for testing.

(10)

PENDING (Est. Completion 07/11/14)- The REDACTED software will track all usable marijuana, marijuana infused products and marijuana plants from the moment they arrive at our facility until the moment they are sold. This software will completely eliminate any inaccuracies between stated inventory and actual inventory in stock.

333-008-1245 Transfers to a Patient or Designated Primary Caregiver

(3)(a)

06/25/14- We are now carefully documenting the following information any time usable marijuana or immature marijuana plants are transferred to a patient or designated primary caregiver: recipient name; OMMMP card number and expiration date of the card.

(3)(b)

06/25/14- We are now carefully documenting the following information any time usable marijuana or immature marijuana plants are transferred to a patient or designated primary caregiver: copy of recipient identification.

(3)(c)(d)

06/25/14- We are now carefully documenting the following information any time usable marijuana or immature marijuana plants are transferred to a patient or designated primary caregiver: the amount of usable marijuana transferred in metric units, if applicable and/or the number of immature plants transferred.

“One in 12 inspections fail is more ominous than it sounds. It’s an 8.3% revocation rate and means another 11ish HB3460 operators could lose their license because they fell out of compliance with HB3460 rules—based on the 138 dispensaries licensed in Oregon as of June 23rd, 2014. HB3460 license revocations would climb to a total of 25 closed dispensaries when applying the fail rate to all 307 pending dispensary applications.”

product in metric units; potency information and who performed the tests.

(2)(a)

06/25/14-All edible marijuana products now feature the following labels: “WARNING: MEDICINAL PRODUCT —KEEP OUT OF REACH OF CHILDREN” in bold capital letters, in a font size that is larger than the type-size of the other printing on the label such that it is easy to read and prominently displayed on the product

333-008-1225 Labeling

(2)(a)

PENDING (Est. Completion 07/11/14)- We are in the process of securing a new packaging vendor. All usable marijuana will now be packaged in child resistant safety packaging, tamperproof, childproof containers designed specifically to be significantly difficult for children under five years of age to open and not difficult for adults to use properly. Our new package containers are opaque and will prevent

(e)

06/25/14- We are now carefully documenting the following information any time usable marijuana or immature marijuana plants are transferred to a patient or designated primary caregiver: the amount of a finished product transferred in metric units, or units of the finished product.

(g)

06/25/14- We are now carefully documenting the following information any time usable marijuana or immature marijuana plants are transferred to a patient or designated primary caregiver: date of transfer.

(h)

06/25/14- We are now carefully documenting the following information any time usable marijuana or immature marijuana plants are transferred to a patient or designated primary caregiver: the amount of money paid by a patient or a designated primary caregiver to a registered facility for the transfer of usable marijuana or an immature plant.

FS



by F. Thurston Pearson

Washington's J-Day!

Tuesday, July 8th, I-502 retailers in several Washington cities will open their doors for the state's first day of retail marijuana sales under its voter approved Initiative 502 program.

As we wrote about last month (*I-502 Crop Flop June, 2014*), retail stores will have a challenging time filling shelves because of the limited number of growers the Washington State Liquor Control Board (WSLCB) has approved and the limited amount of time those growers have had to grow the marijuana that will stock the I-502 retail system.

The WSLCB's glacial pace of rolling out producer and processor licenses may indicate that investigators are doing a rigorous job at vetting the best candidates for licensure, however, it has also created a chokepoint in the supply chain that will likely drive up prices to black market friendly levels and make the consistent acquisition of specific strains of marijuana an extremely challenging task for retailers.

As of July 1, 2014 the WSLCB has issued a total of 63 licenses to I-502 producers. But it's the rate at which The Board has approved those licenses that has kinked up marijuana production levels. If those 63 producers had been growing since early March, when Spokane's Kouchlock Productions was awarded the state's first grow license, there would be a significantly greater amount of Class A usable marijuana available to retailers for Washington's launch of retail marijuana sales.

Unfortunately, only a fraction of the currently approved licensees have had enough time to produce significant quantities of marijuana. Kouchlock was awarded their license on March 5th, 2014. More than a month later, the WSLCB had only issued an additional 9 licenses. And sixty days after Mr. Green at Kouchlock got his license, the state had approved only 29 growers.

More than 80% of Washington's approved pot producers have had less than 90 days to grow marijuana since getting their license—and a whopping 50% have had less than 60 days to raise a crop. Even assuming a hyper-optimistic growth cycle projection of 60 days indicates that Washington's entire marijuana supply for the retailers opening on July 8th is coming from just 29 growers.

The scarcity of suppliers combined with the anticipated consumer crush on July 8th likely means Washington's retail pot prices will skyrocket. Most of the retailers I have spoken to are being quoted between \$3,000 and \$4,000 per pound. But it's likely that will go up as we approach J-Day.

So, what can you do to ensure your I-502 retail store has hooch on July 8th?

Think Long Term. Try to find processors with which you can create long-term relationships. If you work together with producer/processors you can influence the strains they grow, how the marijuana is packaged for your store and create other efficiencies that are mutually beneficial to both you and your supplier. You can help your supplier by finding other retailers that may join you in purchasing a particular strain from a producer/processor.

Think Short Term. The next few months are likely to be extremely stressful for most retailers. Strain volatility, the inevitable breakdown of equipment typical with any new venture and less profitability than perhaps most retailers anticipated. For the next year or so producer/processors are definitely in the driver's seat when it comes to strain availability and pricing. Until the WSLCB tweaks the rules as they relate to production limits (and increases the absurd 2,000,000 ft.² canopy limit) prices are likely to be higher than anyone anticipated. However, consumers are probably braced for higher prices, at least initially, after watching the price of marijuana balloon to over \$500 an ounce during Colorado's Amendment 64 week-one launch.

Lock It Down. Once you've found a producer/processor you like working with, consider having them sign a production contract. It can be an incentive for the producer/processor because it can guarantee income for their marijuana growing and processing operation. And it's good for you because, you know, you need weed in your store.

Go with a Pro. Increase your supply chain options by using professional marijuana strain acquisition services. Use a professional marijuana strain acquisition agent who can secure preferred pricing and stabilized access to the strain-specific inventory your customers require. These specialized marijuana sales facilitators help retailers lockdown supply-chain relationships that prevent inventory volatility, enhance customer loyalty and increase profitability—all within I-502 rules.

Pay the Freight. I suggest doing everything in your power to get those jars filled soon, including overpaying. There'll be no shortage of customers for Washington I-502 retailers. The same cannot be said for the marijuana those customers seek.

Source *Green-Rush Advisory Group, LLC*

WSLCB Data Date	Total Number of Approved Growers	Approved On Date Shown	Growing Days Between Issue Date and July 8th 2014
March 5th, 2014	1	1	125
March 7th, 2014	3	2	123
March 18th, 2014	4	1	112
April 1st, 2014	8	4	98
April 8th, 2014	10	2	91
April 15th, 2014	12	2	84
April 22nd, 2014	18	6	77
April 29th, 2014	21	3	70
May 6th, 2014	29	8	63
May 13th, 2014	31	2	56
May 20th, 2014	39	8	48
May 27th, 2014	43	4	42
June 3rd, 2014	49	6	35
June 10th, 2014	58	9	28
June 17th, 2014	62	4	21
June 24th, 2014	62	0	14
July 1st, 2014	63	1	7

FS

Green-Rush

Advisory Group, LLC

I-502 Retailers we can end your Strain Pain!

The Green Rush Advisory Group, LLC connects you with EVERY licensed I-502 producer and processor. Green Rush understands the challenges facing 21st century marijuana retailers. We know your clients are heavily influenced by strain selection and availability, and that they are presented with an ever increasing number of choices when it comes to selecting where they will acquire their cannabis.

Our Independent Strain Acquisition (ISA) agents can secure preferred pricing and stabilized access to the strain-specific inventory your customers require. Green Rush helps retailers lockdown supply-chain relationships that prevent inventory volatility, enhance customer loyalty and increase profitability.

We can help you fill those jars! Call today, (888) 743-0569!



**21st Century Solutions for
American Marijuana Enterprise**

www.Green-Rush.us



Digital Design for your Legal Marijuana Business.

**Digital print, Photography,
Website Creation,
Cannabusiness Friendly Website Hosting**

OMMP

**info@bybuko.com
bybuko.com**



Marijuana Industry Jobs! Flip-Side.us

Employers, list your legal marijuana industry jobs for free at Flip-Side Magazine's site. Jobseekers, list your employment goals and skills for free.

As the Pacific Northwest Cannabis Industry rapidly evolves and expands, employment opportunities grow too. Flip-Side Magazine is proud to assist legal marijuana employers and those seeking employment within the legal marijuana industry by offering free employment ads.

For example, meet Mark! Mark's looking for a job with an I-502 producer and is flexible regarding geographical location. He says he is "a focused and driven person looking to start a career within the I-502 industry." Mark placed 2nd at the 2013 Seattle Hightimes US Cannabis Cup in the "US Best Flower" category and 2nd at the 2012 Seattle Hightimes Medical Cannabis Cup in the "hybrid" category. In 2014 Mark completed the Kouchlock Productions Progrow Training Camp, a program designed to get job seekers ready for a career in the I-502 industry. The camp teaches a working knowledge of the I-502 rules and regulations as well as plant knowledge and growing techniques.

To view Mark's resume and contact information, please visit www.flip-side.us.

Good luck, Mark!

Who Ya Gonna Call? Good

systems let you define who gets a text message when an alarm is activated. And many services include a "central station" which comes over the panel onsite and can listen in to determine if it's you, or an intruder, which increases response time. You definitely want the ability to monitor temperature and receive real time alerts of changes.

Wireless and Scalable.

Most modern systems are not dependent on hard wired connectivity, which significantly reduces installation costs and makes expanding your system in the future a much easier process. Make sure your system is scalable so that the growth of your business doesn't make it obsolete. IP cameras are virtually future-proof and enterprise class servers ensure adequate storage needs (45 days of 24/7 coverage for I-502 stakeholders and 30 day storage for HB3460 dispensaries) and can be easily upgraded and expanded simply by purchasing more memory.

Quash Your Inner Cheapskate.

Don't skimp on gear or Controllable NagWare. Legal marijuana businesses in both Oregon Washington usually are required to implement security systems which provide the ability to notify the business owner in the event the security system has failed or is otherwise inoperable. Look for a system with customizable real time notifications/alerts, such as whether the system is armed or not, when the system is disarmed, when a certain person disarms the system outside of the normal timeframe, when someone tampers with a sensor and much more. A good system will give you tons of options and provide you the ability to fine tune notifications and change them as needed.

“You may be able to eek out a legally compliant, though definitely not upgradeable, security setup with a DIY kit, the difference between that gear and the good stuff has a huge impact on the utility of the system—especially as it applies to imagery..inexpensive cameras will likely capture the criminals loading your merchandise into their getaway car. A good camera will show you that one of those crooks was good ol' cousin Steve and provide a nice sharp image of a license plate number.”

deployment. Use high quality equipment and professional installers. As compared to inexpensive DIY systems, high grade equipment like IP cameras and enterprise servers offer more security, are easier to learn how to use, and won't be useless when the rules in your state change or you switch from using [M] Freeway to AgriSoft. Features like software/POS integration, cloud and on-camera micro SD card redundancies, superior resolution, tracking, license plate recognition and more are options most marijuana businesses need, but that typically only a professional can properly deploy.



and history of all openings and closings of any sensor or motion detector whether the system is armed or not. Lets you know if someone has been in a room, or even a drawer.

Log Headed. Ensure your system provides a detailed log of all activity. This is crucial for identifying suspicious behavior and ensuring compliance with regulations. The system should also have a user-friendly interface for monitoring and managing the cameras.



Protectors of Pot

by F. Thurston Pearson

both Washington's I-502 rules and Oregon's HB 3460 rules. Cannaguard aggressively leverages cutting-edge technology to design and deploy wireless security strategies that grow with the needs of their clients. And they're creative too—having installed Bond-worthy system features like wireless outdoor-rated rooftop motion detectors, long-range point-to-point laser beams that trip when the beam is broken, portable panic buttons, fingerprint access control panels and camera systems with backup cloud storage. One of the benefits of dealing with a company skilled at such a wide variety of technology is that it allows them to precisely apply exactly, and only, that technology which your always-unique situation requires. Cannaguard is among a growing number of cannabis security specialists throughout the US. And it's a good thing too. Most states with formal marijuana rules include specific security requirements for licensees, so it's increasingly important for cannabis businesses to work with industry-specific vendors. Specialized experts like Cannaguard set themselves apart from other security vendors in a number of ways, not the least of which is that they take the time to carefully study the security-specific regulatory requirements your marijuana business must satisfy in order to ensure your system is 100% compliant with state rules... and that is something you absolutely will not find in the Costco aisle.

Quality Over Costco

And speaking of Costco, most DIY systems feature inexpensive cameras with lower resolution and inferior lenses, and they offer zero expandability. Though you may be able to eek out a legally compliant, though definitely not upgradeable, security setup with a DIY kit, the difference between that gear and the good stuff has a huge impact on the utility of the system—especially as it applies to imagery. Sure, inexpensive cameras will likely capture the criminals loading your merchandise into their getaway car. But a good camera will show you that one of those crooks was good of cousin Steve and provide a nice sharp image of a license plate number. Here are several more important considerations when selecting a security vendor for your marijuana business, all of which are offered by Cannaguard Security:

Know It Alls! Firms like Cannaguard security are more than just marijuana-friendly professionals offering OMMF and I-502-compliant security solutions. Their bonafides include providing security services to marijuana businesses in Oregon

Establishing a legal marijuana business is never an easy endeavor. In fact, just navigating the application requirements is often so daunting many people give up rather than endure what has been described not inaccurately as a cross between a mortgage loan document and an IRS audit. I've even seen I-502 paperwork submitted by expensive attorneys who whiffed so many answers the WSLCB kicked the Application Packet back for a do-over. It ain't easy, trying to be green. Still, and with an almost exponential cadence, medical and recreational marijuana startups are exploding across the US. For most ganjatrepreneurs, getting through the application process is just the start of the fun. One of the myriad byproducts of legalization in Colorado and Washington is a higher profile for the infrastructural components the states' viewed as integral to a law-abiding, tax-paying marijuana business. The regulatory hurdles applicants have to clear puts a spotlight on the vendors of those services the state deems mandatory for licensure, and both legal and medical cannabis businesses increasingly embrace the legitimacy these marijuana industry-specific products and services bring to their operations, whether it's mandated by rule or not.

Tracability, inventory management, security, insurance and accounting are just a few of the business disciplines marijuana licensees have to get right, not only to survive state scrutiny and get and keep their legal marijuana business permit, but to thrive while running a fully compliant, happily profitable, 21st century marijuana enterprise. Last month we focused on Marijuana Enterprise Software (*Tracability Titans, June 2014*) and this month we're exploring the world of marijuana business security systems. Specifically, the Northwest's own Cannaguard Security.

Cannaguard Security

(503) 970-7147

www.cannaguardsecurity.com

info@cannaguardsecurity.com

Cannaguard Security is a specialized marijuana enterprise security firm in Lake Oswego, Oregon. Owner Noah Stokes and manager Andrew Bradford have been helping Oregon (MMJ) businesses for several years and the company now designs cannabis security schemes for both Oregon and Washington marijuana businesses, including systems that are compliant with



FOCUS

Flip Me



Cannaguard Security
Pacific Northwest Firm
Specializes in
OMMP/1-502 compliant
Security Systems

Protectors of Pot

News & Resources for the Northwest Cannabis Industry

FLIP SIDE



Magazine

Vol. 1/2 July, 2014